



EXOTIC TOURS



BRAND EXPOSURE PROPOSAL

Tel: +27 21 418 1131 | Fax: +27 8657 41976 | Mobile: +27 84 563 7862

Address: 2nd Floor, Business Block, Icon Building in Lower Long Street Cape
New offices: MK Exotic Tours USA: 3580 Sweetwater Road, Duluth, Georgia, USA
E-Mail: traveldeskmkexotictours.co.za | Website: www.mkexotictours.co.za



EXOTIC TOURS is the contracted preferred supplier to The Westin Cape Town Hotel, Belmond Mount Nelson Hotel, Crystal Towers Hotel and Spa and Century City Hotel & Conference Centre, wherein we manage the Travel and Tour Desks as well as all the transport needs of our conferencing guests. Part of our responsibility is to provide executive airport transfers for each of the GUESTS staying at the Hotel & Conference Centres and take care of their leisure activities as well.

We also take care of all the transport requirements of conferencing and corporate groups by providing coaches and people carriers with professional and highly experienced coordinators assigned to oversee each contract. All our drivers are trained in accordance to The Leading Quality Assurance (LQA) Standards. We also provide a dedicated team of registered tour guides to see to all the tour requests of guests or delegates.

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INTRODUCTION TO MK EXOTIC TOURS



The staff of Exotic Tours has developed into a highly skilled and professional team. Our vast local knowledge is a result of our passion for tourism and excellent service.

We started out primarily as a Chauffeur and High End Car Rental company, but have developed into a complete Transport solution for Tours, large Group Coach charters, Shuttles, Chauffeur Services, Concierge Services, to name a few.

Our motivation is to offer exceptional service, reliability and accommodate every exclusive need of our clients at all times. Our motto is *EXOTIC TOURS: THE EXECUTIVE CHOICE AND DURING SEASON IT IS "NIKE – JUST DO IT"*.

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LEGAL STATUS AND BBBEE RATING



Exotic Tours has all necessary permits complying with all legal requirements to operate within the tourism industry and all our vehicles carry the legal and valid permits.

Our vehicles are also covered with a minimum of R20 million Passenger Liability Insurance. We are a verified level 3 (Three) BBBEE business.

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CRYSTAL TOWERS HOTEL & SPA

5 Star Luxury Hotel

CENTURY CITY HOTEL & CONVENTION

- Supplier of Tours
- Airport Transfer & Point-to-Point chauffeur services
- Shuttle service
- Chauffeur service
- Travel Desk services
- Conferencing and Groups

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MOUNT NELSON HOTEL

- **Supplier of Tours**
- **Airport Transfer & Point-to-Point chauffeur services**
- **Shuttle service**
- **Chauffeur service**
- **Travel Desk services**
- **Conferencing and Groups**

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WESTIN HOTEL

- **Supplier of Tours**
- **Airport Transfer & Point-to-Point chauffeur services**
- **Shuttle service**
- **Chauffeur service**
- **Travel Desk Services and Conferencing**

HOME FROM HOME

- Icon Luxury Apartments
- Canal Quays Luxury Apartments
- Harbour Bridge Luxury Apartments
- Harbour Edge Apartments
- De Waterkant / Quayside
- V & A Marina

- Supplier of Tours
- Airport Transfer & Point-to-Point chauffeur services
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Our Tour Guides are selected for their knowledge, personality and the commitment to deliver a professional service and ability to demonstrate the fact that MK Exotic Tours is the perfect choice. They will collect guests at your hotel, and assist guests in every way possible to ensure a wonderful day of touring around the Cape.

We tailor make our private tours to meet the specific needs of individual guests and we have a pool of hand-picked excellent and experienced tour guides which we carefully match with the guests, to ensure the best possible experience.

HALF, THREE-QUARTER & FULL-DAY TOURS

- Tailor-made tours
- Chauffeur services
- Car rentals
- Professional chauffeurs and tour guides
- Professional meet-and-greet



SERVICES OFFERED AND TOURS

OUR SPECIALIZED TOURS ARE AS FOLLOW:

- Winelands Tour
- Best of Cape Town Tour
- Peninsula Tour
- Shipwreck Tour
- Shark Cage Diving
- Private Safari Tours
- Whale Watching Tours
- Helicopter Tours
- Photographic Tours

We also offer specialized services like close protection services, concierge services and armored vehicles on request

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A close-up photograph of a bunch of ripe, purple grapes hanging from a vine. The background is a soft-focus vineyard with green leaves and a bright sun creating a lens flare effect.

All staff are personally trained by us to Leading Quality Assurance standards and have very high levels of service which we require staff to deliver and adhere to.

New staff members shadow our experienced staff members, and only work with clients once we feel they are properly trained.



TRANSFER & CHAUFFEUR SERVICES

Suiting both the discerning business traveler as well as the sight-seeing family, we offer professional chauffeur services at an hourly or daily basis crafted specifically to your unique requirements. We offer exclusive chauffeur drives and are able to assist with both scheduled and private tours.

Be it shopping for Art, Antiques, Jewelry and Curios or just a quick transfer to and from the airport or the restaurant of your choice, we are able to mold to your needs accordingly.

All vehicles carry necessary permits and insurances and all our drivers carry public driving permits allowing you that peace of mind. All our drivers are Leading Quality Assurance (LQA) trained. We also offer VIP protection and armored vehicles on request.

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TRANSFER & CHAUFFEUR SERVICES

- Full Day Chauffeur Drives
- Knowledgeable Chauffeurs
- Honesty, Safety and Trustworthy Ethics
- Point to point transfers

All our Vehicles are being well maintained, serviced and checked on a daily basis. The Vehicles are stocked with Chilled (still and sparkling water), Daily Newspaper for airport transfers, Tissues, Selection of Music, Umbrellas, Universal cell phone charges and Navigation units. Our operations team will be available 24hrs a day to ensure that all the client's needs have been met.

All our staff have been trained to perform optimally under high pressured environments and to think rapidly and solve problems on the spot. They all have excellent organization skills and telephone and email etiquette to ensure that all our clients gets the best service possible.

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Our Additional High End fleet consists of luxury air-conditioned sedans, minivans and 13-seaters. Our fleet is constantly monitored and maintained and cars are never older than three years.

All vehicles carry necessary permits and insurances (including passenger liability insurance) and all our drivers carry public driving permits so that you can enjoy your travels with peace of mind. Below is a breakdown of our fleet.



BMW - LUXURY MAIN FLEET

- BMW 7 SERIES (LATEST GENERATION) BMW 750i
- BMW X5 (LATEST GENERATION) BMW X5 2.5d SUV
- BMW X3 (LATEST GENERATION) BMW X3 2.0d SUV
- BMW 5 SERIES LUXLINE
- BMW 5 SERIES SPORTSPACK

RECREATIONAL

- YACHT BAVARIA (42FT)

LUXURY 7SEATER

- MERCEDES BENZ V CLASS (LATEST GENERATION)
- MERCEDES BENZ VITO TOURER

PEOPLE CARRIERS

- HYUNDAI H1 (9 SEATER)
- FIAT DUCATO (19 SEATER)
- TOYOTA QUANTUM (10 SEATER)



TAKING YOU PLACES



In conclusion MK Exotic Tours are best placed to provide a complete transport solution and maximum brand exposure to its partners.

Visit our website: WWW.MKEXOTICTOURS.CO.ZA

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